



**DDJ**  
**MYERS**  
LTD.

*SPECIALISTS IN ADVANCING EXECUTIVE AND TEAM LEADERSHIP*

**First Vice President, Retail Division Finance Officer  
Comerica Bank  
Dallas, TX**

Our client is a \$58 billion dynamic financial organization with branches and influence in five states. Significant change in the executive level due to retirements over the next few years offers a rare career opportunity. You will join excellent financial leadership talent and greatly influence the way the bank does business.

This position is responsible for:

- Acting as the primary financial partner for the Retail Bank Executive Management team; and for developing and advancing profit and growth improvement ideas from a financial perspective.
- Overall plan and forecast management at the Retail level line including development of targets and coordination with market controllers and management.
- Providing financial support, maintaining financial oversight and making recommendations on key strategic issues.

**Requirements:**

- 1) Excellent leadership presence; must have established leadership competencies.
- 2) Bachelor's degree in finance, accounting, or business with strong academic credentials; advanced degree or equivalent experience required.
- 3) Minimum ten years retail bank experience or equivalent financial institution experience required.
- 4) Minimum five years experience with management responsibilities.
- 5) Minimum five years experience with financial reporting systems and principles, strategic planning and pricing strategies.
- 6) Minimum five years experience supporting and working with senior management.
- 7) Proven ability to influence all levels of management toward action through effective communication of strategic and tactical viewpoints.
- 8) Must be willing and able to think broadly and conceptually.
- 9) Proficient with word-processing and spreadsheet software programs including Word, Excel and PowerPoint.
- 10) Ability to travel 15% to 25% annually.

**Contact:** Kirk Gove at [kgove@ddjmyers.com](mailto:kgove@ddjmyers.com)